Discrete ERP Results Index: Small-Business

Results scores for discrete erp are shown below. The chart highlights some of the factors which contribute to a product's overall Results score. Estimated return on investment, meets requirements, user adoption and likelihood to recommend data is shown in the table below.

		● Likely to Recommend	● Meets Requirements	● Estimated ROI	● Other Factors	Score
	Acumatica					8.26
	SYSPRO					8.02
	MIE Trak Pro					7.73
	Odoo ERP					7.56
	Microsoft Dynamics 365 Business Central					7.22
	NetSuite					7.20
	OfficeBooks					6.94
	SAP Business One					6.94
	Kinetic					6.77
	JobBOSS[2]					6.06

(Discrete ERP Results Index Small-Business continues on next page)

* Products are ordered by Index score. Products are ordered alphabetically if two or more products have the same Index score.

Discrete ERP Results Index: Small-Business (continued)

Discrete ERP Market Definition

Discrete ERP software manages most operational and back-office activities of manufacturing companies that produce distinct or individually separated products. Discrete ERP systems are used to plan, manage, and track production activities as well as other related processes such as inventory management, sales, purchasing, or accounting. By using discrete ERP software, manufacturers can identify what needs to be produced based on demand, what raw materials are required for production, and how to create and implement production plans. In addition, discrete ERP tools help manufacturers monitor the quality of the products and deliver them to customers.

Due to its broad scope, discrete ERP software can be used by all departments of a manufacturing company, but it is critical for the production team. For optimal results, discrete ERP solutions should be used by accountants to manage financial transactions, by purchasing managers for fulfillment, or by warehouse managers to manage the inventory of raw materials and finished goods.

Discrete ERP software can be delivered as a standalone solution or as a package combining multiple solutions. Many vendors also provide a core package and additional modules that can be bought separately. This type of software needs to integrate with other enterprise software such as CRM all-in-one software, supply chain suites, PLM software, and HR management suites.

To qualify for inclusion in the Discrete ERP category, a product must:

▶ Provide robust accounting features or tight integration with accounting software

▶ Include features to create and manage multiple types of bills of materials

▶ Create and consolidate purchase orders for raw materials and finished products

▶ Capture sales orders from customers and match them with product availability

▶ Manage inventory or raw materials and finished products in multiple locations

▶ Identify and allocate the equipment and human resources needed for production

▶ Create and implement production plans depending on demand and capacity

▶ Monitor quality standards for products during production and warehouse storage

▶ Provide features to ship products to customers or distributors and track returns

▶ Track production and administrative costs per department or activity

▶ Include financial reporting and dashboards as well as financial statements

Discrete ERP Results Index: Small-Business (continued)

Results Index Description

A product's Results score is calculated by a proprietary algorithm that factors in real-user satisfaction ratings for a number of results-related review questions. Software buyers can compare products in the Discrete ERP category according to their Results scores to streamline the buying process and quickly identify the products that produce the best results based on the experiences of their peers. For sellers, media, investors, and analysts, the Index provides benchmarks for product comparison and market trend analysis.

Badges are awarded to products for: Best Results (highest overall Results score), Best Estimated ROI (based on a combination of estimated time to ROI and time to go live), and Users Most Likely to Recommend (highest likelihood to recommend score).

Products included in the Small-Business Results Index for Discrete ERP | Winter 2025 have received both a minimum of 10 reviews and 5 responses from real users for each of the results-related questions featured in our review form by November 19, 2024. These ratings may change as the products are further developed, the sellers grow, and as additional opinions are shared by users. A new Results Index report will be issued for this category as significant data is collected.

Acumatica

4.4 ★★★★½ (1,241)

Best Results — Small Business — WINTER 2025

Users Most Likely To Recommend — Small Business — WINTER 2025

Results Score

83%

Avg 73%

Results Data

Likelihood to Recommend

90%

Avg 82%

Meets Requirements

89%

Avg 84%

Average User Adoption

Average User Adoption

87%

Avg 74%

ROI Factors

Estimated ROI (Months)

31.64

Avg 22.76

Time to Go Live (Months)

5.71

Avg 4.15

Top Industries Represented

● Retail	4
● Wholesale	4
● Information Technology and Services	3
● Manufacturing	3
● Automotive	2
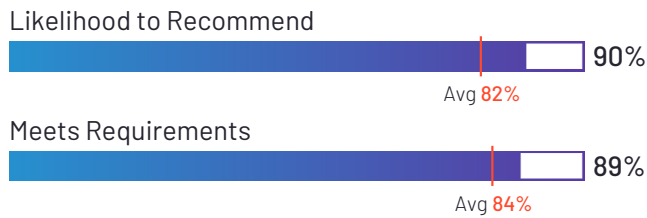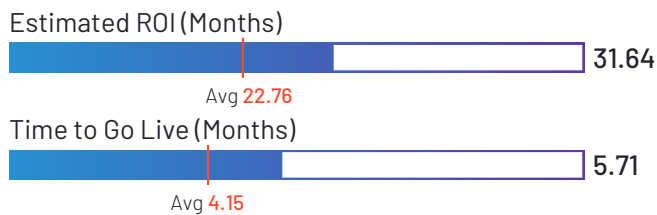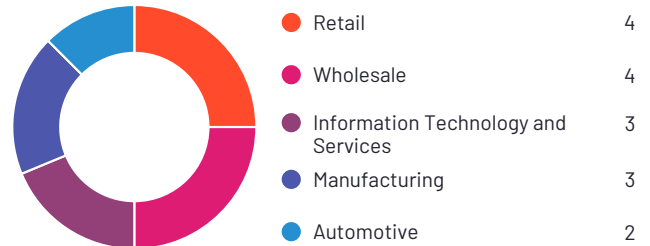
Ownership
Acumatica

HQ Location
Bellevue, WA

Year Founded
2008

Employees (Listed On Linkedin)
594

Company Website
acumatica.com

SYSPRO

4.1 ★★★★☆ (243)

Best Est. ROI
Small Business
WINTER 2025

Results Score

80%
Avg 73%

Results Data

Likelihood to Recommend
85%
Avg 82%

Meets Requirements
86%
Avg 84%

Top Industries Represented

● Electrical/ Electronic Manufacturing	5
● Medical Devices	3
● Accounting	2
● Consumer Goods	2
● Machinery	2

Average User Adoption

Average User Adoption
84%
Avg 74%

ROI Factors

Estimated ROI (Months)
18.86
Avg 22.76

Time to Go Live (Months)
3.4
Avg 4.15
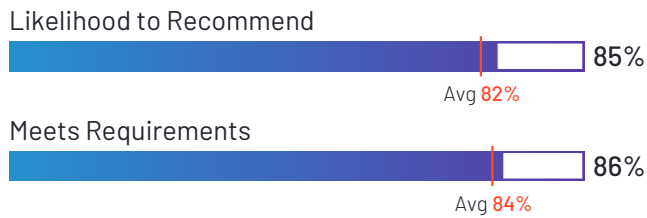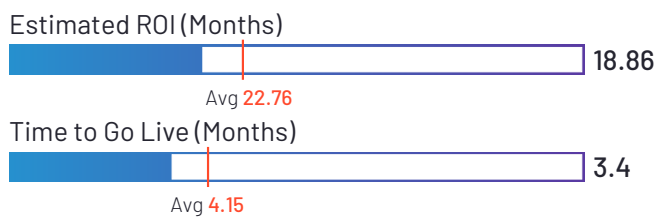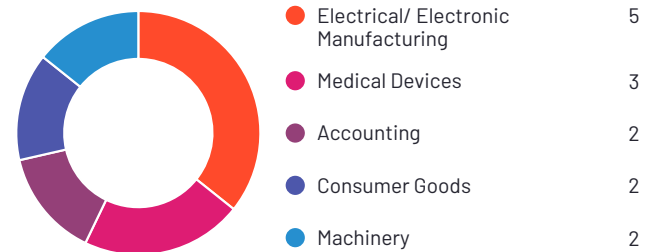
Ownership SYSPRO	**HQ Location** Costa Mesa, CA	**Year Founded** 1978	**Employees (Listed On Linkedin)** 181	**Company Website** us.syspro.com

MIE Trak Pro

4.3 ★★★★½ (100)
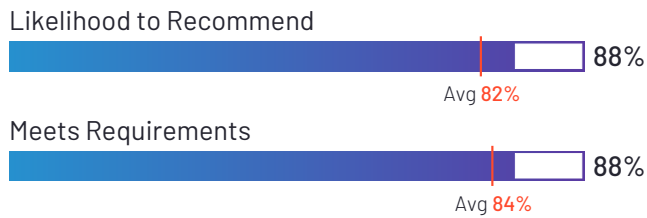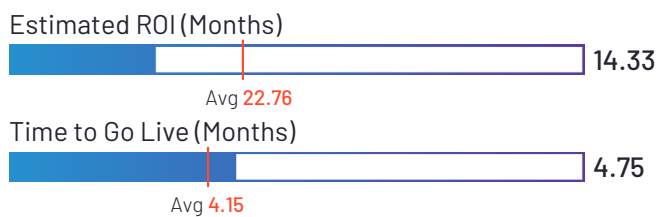
Results Score

77%

Avg **73%**

Results Data

Likelihood to Recommend
88%

Avg **82%**

Meets Requirements
88%

Avg **84%**

Top Industries Represented

Mechanical or Industrial Engineering	5
Electrical/ Electronic Manufacturing	4
Machinery	4
Aviation & Aerospace	3
Accounting	2

Average User Adoption

Average User Adoption
86%

Avg **74%**

ROI Factors

Estimated ROI (Months)
14.33

Avg **22.76**

Time to Go Live (Months)
4.75

Avg **4.15**
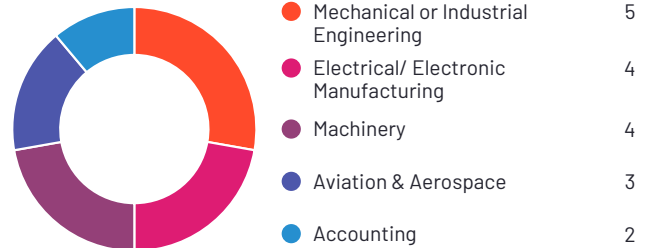
Ownership	HQ Location	Year Founded	Employees (Listed On Linkedin)	Company Website
MIE Solutions	Garden Grove, CA	2007	60	mie-solutions.com

Odoo ERP

4.3 ★★★★⯪ (284)

Results Score

76%
Avg **73%**

Results Data

Likelihood to Recommend

84%
Avg **82%**

Meets Requirements

82%
Avg **84%**

Average User Adoption

Average User Adoption

62%
Avg **74%**

ROI Factors

Estimated ROI (Months)

14.19
Avg **22.76**

Time to Go Live (Months)

3.91
Avg **4.15**

Top Industries Represented

● Information Technology and Services	7
● Consumer Goods	5
● Accounting	3
● Automotive	3
● Computer Software	3
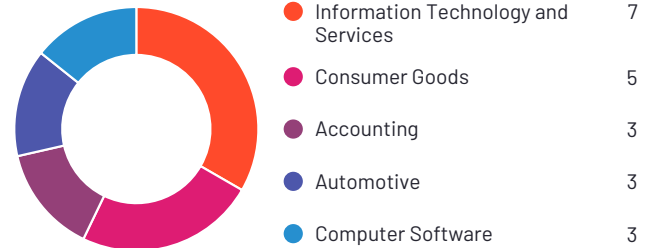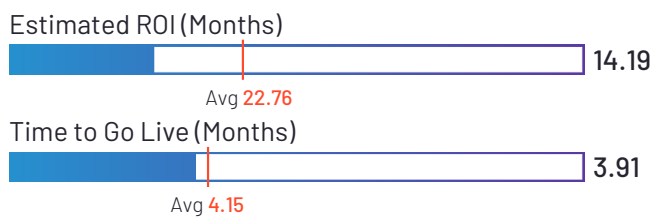
Ownership
Odoo

HQ Location
Brussels, Belgium

Year Founded
2005

Employees (Listed On Linkedin)
5,069

Company Website
www.odoo.com

Microsoft Dynamics 365 Business Central

4.0 ★★★★☆ (755)

Results Score

72%

Avg **73%**

Results Data

Likelihood to Recommend

80%

Avg **82%**

Meets Requirements

85%

Avg **84%**

Top Industries Represented

● Information Technology and Services		9
● Computer Software		4
● Consumer Goods		3
● Marketing and Advertising		3
● Accounting		2

Average User Adoption

Average User Adoption

60%

Avg **74%**

ROI Factors

Estimated ROI (Months)

21.38

Avg **22.76**

Time to Go Live (Months)

4.09

Avg **4.15**
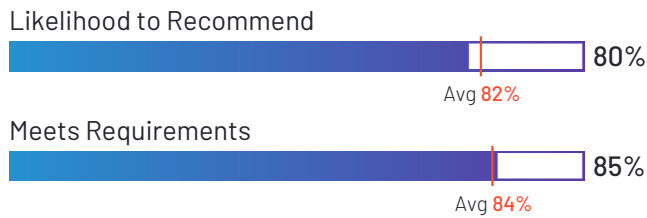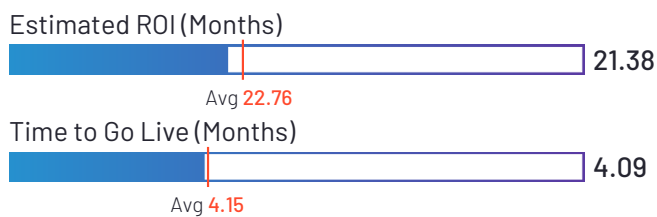
Ownership
Microsoft

HQ Location
Redmond, Washington

Year Founded
1975

Employees (Listed On Linkedin)
244,409

Company Website
microsoft.com

NetSuite

4.0 ★★★★☆ (3,569)

Results Score
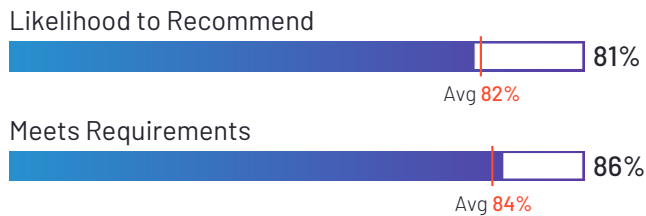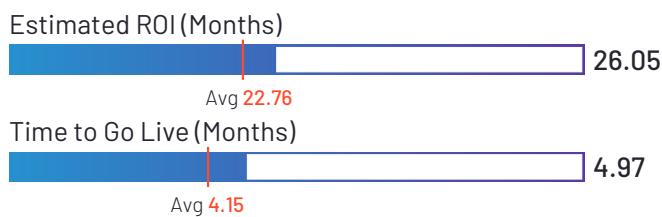
72%

Avg **73%**

Results Data

Likelihood to Recommend

81%

Avg **82%**

Meets Requirements

86%

Avg **84%**

Top Industries Represented

Wholesale	24
Retail	19
Computer Software	17
Information Technology and Services	13
Consumer Goods	12

Average User Adoption

Average User Adoption

85%

Avg **74%**

ROI Factors

Estimated ROI (Months)

26.05

Avg **22.76**

Time to Go Live (Months)

4.97

Avg **4.15**
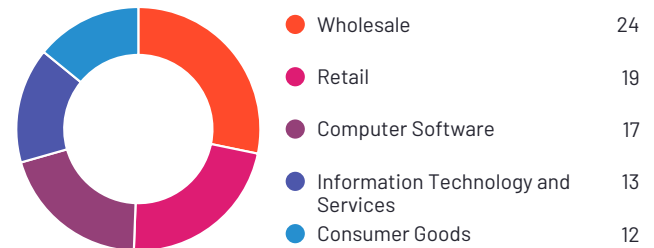
Ownership	HQ Location	Year Founded	Employees (Listed On Linkedin)	Company Website
Oracle	Austin, TX	1977	198,148	www.oracle.com

OfficeBooks

4.1 ★★★★☆ (61)

Results Score

69%
Avg 73%

Results Data

Likelihood to Recommend
81%
Avg 82%

Meets Requirements
88%
Avg 84%

Top Industries Represented

Industry	Count
● Real Estate	4
● Events Services	2
● Insurance	2
● Retail	2
● Computer Software	1

Average User Adoption

Average User Adoption
45%
Avg 74%

ROI Factors

Estimated ROI (Months)
15.6
Avg 22.76

Time to Go Live (Months)
2.83
Avg 4.15
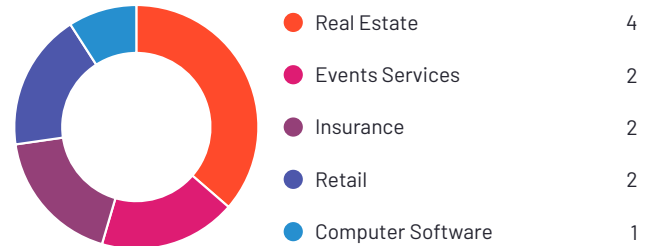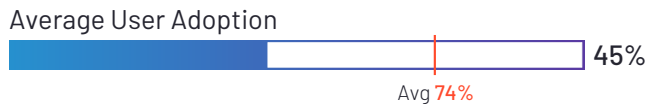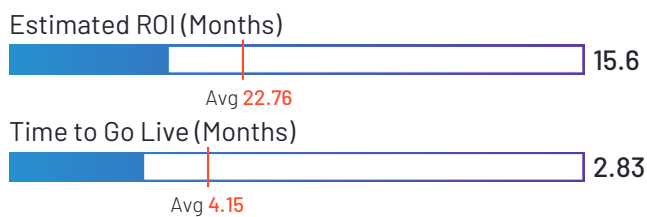
Ownership Officebooks	**HQ Location** Ottawa, Canada	**Year Founded** 2008	**Employees (Listed On Linkedin)** 1	**Company Website** officebooks.com

SAP Business One

4.3 ★★★★½ (516)
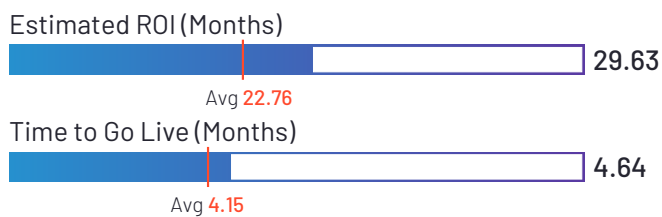
Results Score

69%

Avg 73%

Results Data

Likelihood to Recommend

86%

Avg 82%

Meets Requirements

84%

Avg 84%

Top Industries Represented

● Logistics and Supply Chain	6
● Computer Software	4
● Food Production	4
● Chemicals	3
● Information Technology and Services	3

Average User Adoption

Average User Adoption

85%

Avg 74%

ROI Factors

Estimated ROI (Months)

29.63

Avg 22.76

Time to Go Live (Months)

4.64

Avg 4.15
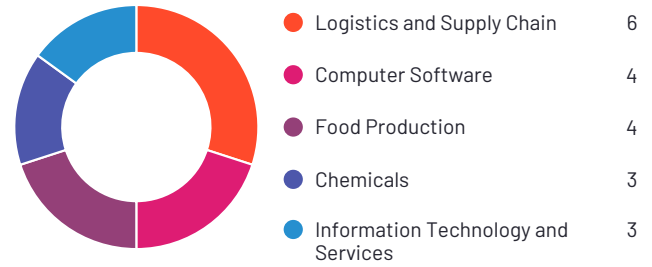
Ownership	HQ Location	Year Founded	Employees (Listed On Linkedin)	Company Website
SAP	Walldorf	1972	123,400	www.sap.com

Kinetic

3.8 ★★★★☆ (470)

Results Score
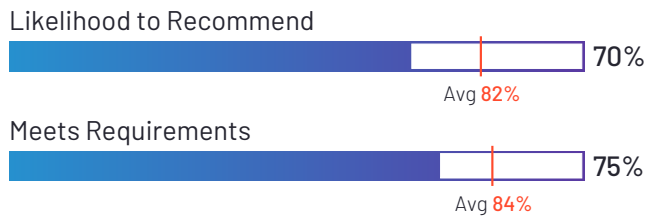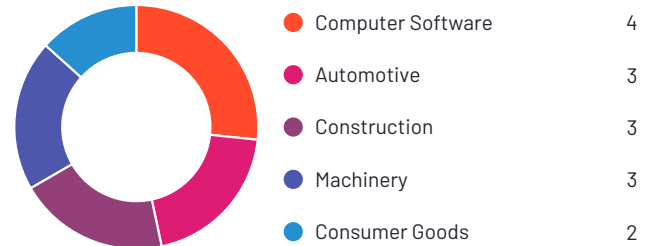
68%

Avg 73%

Results Data

Likelihood to Recommend
70%

Avg 82%

Meets Requirements
75%

Avg 84%

Top Industries Represented

● Computer Software	4
● Automotive	3
● Construction	3
● Machinery	3
● Consumer Goods	2

Average User Adoption

Average User Adoption
83%

Avg 74%

ROI Factors

Estimated ROI (Months)
24.75

Avg 22.76

Time to Go Live (Months)
4.81

Avg 4.15
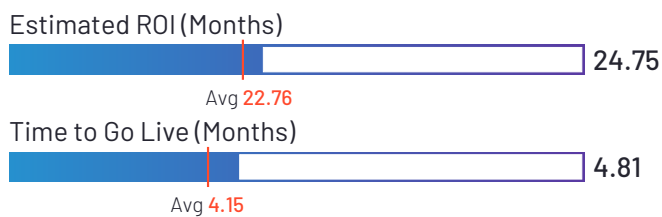
Ownership	HQ Location	Year Founded	Employees (Listed On Linkedin)	Company Website
Epicor	Austin, TX	1972	5,734	www.epicor.com

JobBOSS[2]

3.8 ★★★★☆ (56)

Results Score

61%
Avg **73%**

Results Data

Likelihood to Recommend
78%
Avg **82%**

Meets Requirements
80%
Avg **84%**

Top Industries Represented

● Aviation & Aerospace	3
● Electrical/ Electronic Manufacturing	3
● Machinery	2
● Manufacturing	2

Average User Adoption

Average User Adoption
64%
Avg **74%**

ROI Factors

Estimated ROI (Months)
31.2
Avg **22.76**

Time to Go Live (Months)
2.4
Avg **4.15**
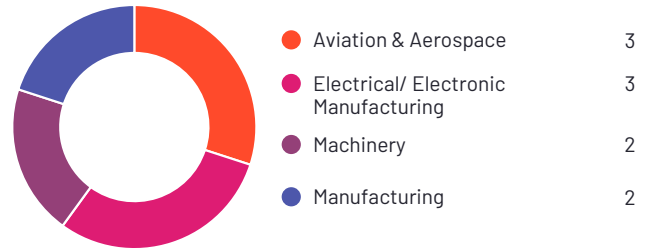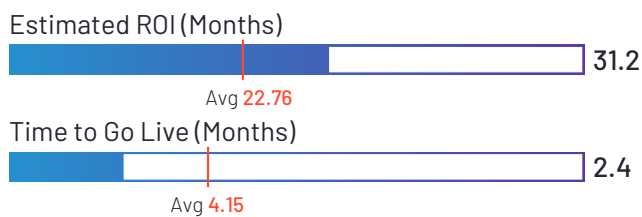
Ownership
ECI Software
Solutions, Inc.

HQ Location
Westlake, US

Year Founded
1999

Employees (Listed On Linkedin)
1,303

Company Website
ecisolutions.com

Results Index Methodology

Results Index Inclusion Criteria

Products included in the Small-Business Results Index for Discrete ERP | Winter 2025 have received a minimum of 10 reviews and 5 responses for each of the results-related questions featured in our survey by November 19, 2024. Inviting other users, such as colleagues and peers, to join G2 and share authentic product reviews will accelerate this process and encourage the inclusion of additional products.

Segmented Index Scoring Methodology

When viewing an Index report by segment size, the same Index scoring methodology applies. However, the review data used is only from reviewers who are employed by a company within a particular company segment.

G2 uses the following definitions for company segments:

▶ Small-Business Review: A review from someone who works at a company with 50 or fewer employees

▶ Mid-Market Review: A review from someone who works at a company with 51-1,000 employees

▶ Enterprise Review: A review from someone who works at a company with 1,001+ employees

Results Scoring Methodology

G2 rates products and sellers based on reviews gathered from our user community, as well as data aggregated from online sources and social networks. We apply a unique, patent-pending algorithm to this data to calculate the product's Results score. The Small-Business Results Index for Discrete ERP | Winter 2025 report is based off of scores calculated using the G2 results algorithm v1.0 from data collected through November 19, 2024. The Results score is affected by the following (in order of importance):

▶ Customers' reported ease of doing business with the seller based on reviews by G2 users

▶ Customers' satisfaction with the product's quality of support based on reviews by G2 users

▶ Customers' likelihood to recommend each product based on reviews by G2 users

▶ The number of reviews received on G2; buyers trust a product with more reviews, and a greater number of reviews indicates a more representative and accurate reflection of the customer experience

Categorization Methodology

Please visit G2's categorization methodology page to learn more about how products are categorized. For more in-depth information about how we refer to different types of software, please view our list of standard definitions.

(Discrete ERP Results Index Small-Business Methodology continues on next page)

Results Index Methodology (continued)

Trust

Keeping our ratings unbiased is our top priority. We require the use of a LinkedIn account or verified business email address to validate a G2 user's identity and employer. We also validate users by partnering with sellers and organizations to securely authenticate users through select platforms. We do not allow users to review their current or former employers' products, or those of their employers' competitors. Additionally, all reviews are manually checked by our team after our algorithm filters out reviews that don't meet our submission requirements. All reviews must pass our moderation process before they are published.

G2 may occasionally offer incentives for honest reviews to help us gather a full and accurate data set. These incentives are offered as thank-yous for approved reviews. Incentives are never conditioned upon the substance of the review, positive or negative. Each such incentivized review is disclosed with an "Incentivized Review" banner.